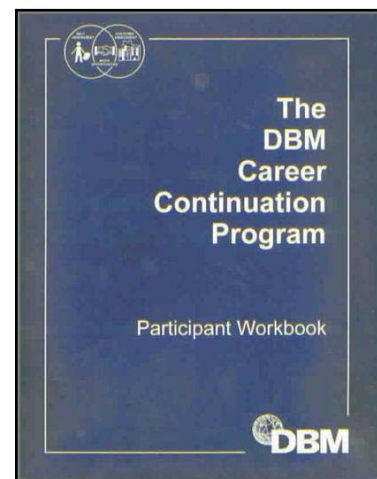


THE COMPLETE EXECUTIVE CAREER CONTINUATION PROGRAMME

This programme extends up to 12 months, with the consultant supporting the client not only through the cycle of new job placement, but also into the initial 3 months in the new job environment. Kevin Conroy's new book, *The Next 63 Days*, is a practical how-to guide for executives that helps plot the pathway for the next three months at work. The book describes success strategies not only for the first 90 days but, tried and tested in years of executive coaching, accelerates the client's career,



PRE-PLANNING: FREE INTRODUCTORY MEETING

1. DISCOVERY

1.1. SELF ASSESSMENT & AWARENESS FOR COMMUNICATING

- 1.1.1. MYERS-BRIGGS & I SPEAK YOUR LANGUAGE
- 1.1.2. INDIVIDUAL TALENT SURVEY
- 1.1.3. LEADERSHIP ARCHITECT 67 COMPETENCIES
- 1.1.4. CAREER ANCHORS
- 1.1.5. LEARNING STYLE
- 1.1.6. ATTRIBUTION STYLE
- 1.1.7. BELBIN TEAM ROLES

1.2. WORK PREFERENCES & CORE MESSAGES

1.2.1. PARS / OARS STORIES

1.3. STUMP SPEECH

1.4. 90 SECOND INTRODUCTION

2. DIRECTION

2.1. CUSTOMISED RÉSUMÉS (CVs)

2.2. COVER LETTERS

2.3. NETWORKING

2.4. TARGETING & RESEARCH

2.5. WEEKLY ACTION PLAN

3. DIALOGUE

3.1. INTERVIEWING

3.2. VIDEO PRACTICE OF MOCK INTERVIEWS

3.3. PRACTICE PRESENTATION

3.4. FOLLOW-UP

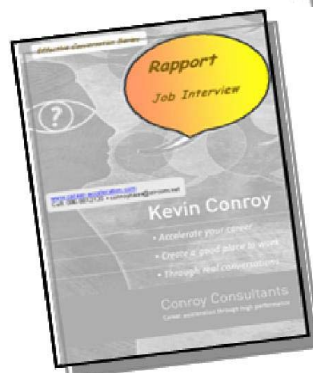
3.5. TOUGH QUESTIONS

4. DECISION

4.1. NEGOTIATING

4.2. CONTRACTS

4.3. FIRST 90 DAYS IN NEW JOB



PHONE AND EMAIL DISCUSSIONS AS REQUIRED DURING THE PROCESS

VENUE: AS AGREED

VAT registration no.: IE 2337220L